



**Interreg**  
North Sea Region  
**In For Care**

European Regional Development Fund



EUROPEAN UNION

# Approaches to monitor project impact, measuring/monitoring policy change

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- Outline
- Conceptual approaches to monitoring and measuring project impact
  - What is impact
  - Approaches for measuring impact or policy change
  - Ways to achieve impact
- Approaches we will use in InForCare to measuring impact or policy change
- Proposed approach we could use to collect the data required for the Project Result Indicators

## Impact

### Examples of impact

- Economic prosperity
- Public Policy
- Public Services
- Quality of life

## Examples of impact

- **Economic prosperity**
  - Business performance measures, for example, sales, turnover, profits or employment associated with new or improved products, processes or services.
  - Licences awarded and brought to market
  - Jobs created or protected
  - Investment funding raised for start-up businesses and new activities of existing businesses
  - Evidence of critical impact on particular projects, products and processes
  - Priority shifts in expenditure profiles or quantifiable reallocation of corporate, non-profit or public budgets

## Examples of impact

- **Public Policy**
  - Documented evidence of policy debate (e.g. in Parliament, the media, material produced by NGOs)
  - Documented evidence of changes to public policy/legislation/regulations/guidelines
  - Measures of improved public services
  - Documented evidence of changes to international development policies

## Examples of impact

- **Public Services**
  - Measures of improved international welfare or inclusion
  - Effect on the quality, accessibility, cost-effectiveness or efficiency of services
  - Impact on democratic participation
  - Influencing the work of NGOs or commercial organisations
  - Improved public understanding of social issues

## Examples of impact

- Quality of life
  - Measures of improved patient outcomes, public health or health services
  - Public health and well-being has improved
  - Animal health and welfare has been enhanced by research
  - Care and educational practices have changed
  - Clinical, dietary or healthcare guidelines have changed
  - Healthcare training guidelines have changed
  - Decisions by a health service or regulatory authority have been informed by research
  - Public awareness of a health risk or benefit has been raised
  - Public engagement/involvement in research has improved
  - Public behaviour has changed
  - The user experience has improved
  - Documented changes to clinical guidelines
  - Evidence of take-up and use of new or improved products and processes that improve quality of life in developing countries
  - Traceable impacts on particular projects or processes which bring environmental benefits
  - Evidence of generic environmental impact across a sector, confirmed by independent authoritative evidence
  - Documented case-specific improvements to environment-related issues



## Provide evidence that impacts have reached

- Frame the case study in line with the scale you can evidence impacts
  - Don't use international framing for sub-national impact
  - Explain why sub-national impacts address a need at that scale
  - Don't overplay limited international reach, keep a sub-national framing
  - Look for additional beneficiaries
  - Identify groups with similar problems that might benefit

## Impact NOT pathway to impact

- Ensure you are describing actual impacts
  - What was the benefit?
  - Why was it important?
  - Ask the beneficiaries
  - Describe the benefits not the process
- Remember dissemination is NOT impact
  - No proof that it changed anything
  - What happened next?
  - Tell a story of change





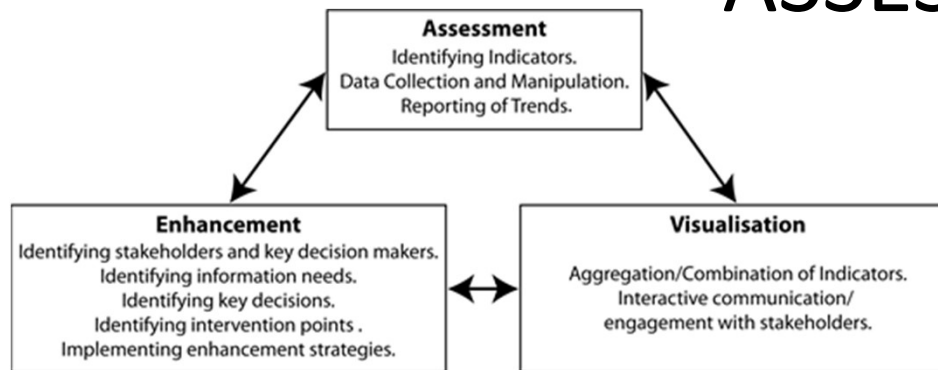
## Examples of Application

- Dundee Waterfront Development

# Dundee Waterfront – Vision



# ASSESSMENT



From: Blackwood D.J., Gilmour, D.J., Isaacs, J., Kurka T and Falconer, R.E. (2014) Sustainable Urban Development in Practice: The SAVE Concept. Journal of Environment and Planning B: Planning and Design. Volume 41, pages 885 – 906

## Dundee Waterfront S.D. Indicators

Economic		Environmental		Social	
Demographics		Green space/public space		Housing provision	
(City Wide)	✓	(Direct)	...	(Direct)	✓
Retention of skills base		Waste		Health & Well being	
(City Wide)	✓	(Direct)	✓	(City Wide)	✓
Knowledge based employment		Air		Community	
(City Wide)	×	(Direct)	✓	(City Wide)	×
Employment		Water		Social Inclusion	
(City Wide)	~	(Direct)	...	(City Wide)	✓
Capacity to stimulate investment		Noise		Participation and responsibility	
(Direct)	✓	(Direct)	~	(Direct)	✓
Tourism numbers		Energy		Active community participation	
(City Wide)	✓	(Direct)	...	(City Wide)	✓
Tourism		Travel		Acceptability	
(City Wide)	✓	(City Wide)	✓	(Direct)	...
Regeneration				Confidence	
(Direct)	~			(City Wide)	✓
Job creation				Amenity value	
(Direct)	✓			(City Wide)	...
Economic output					
(City Wide)	~				

### Key

- Indicator moving in desired direction ✓
- Indicator showing no significant change ~
- Indicator moving against desired direction ×
- Not sufficient information ...

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## A relational approach to 'the 3i's'

- Identify
- Involve
- Influence

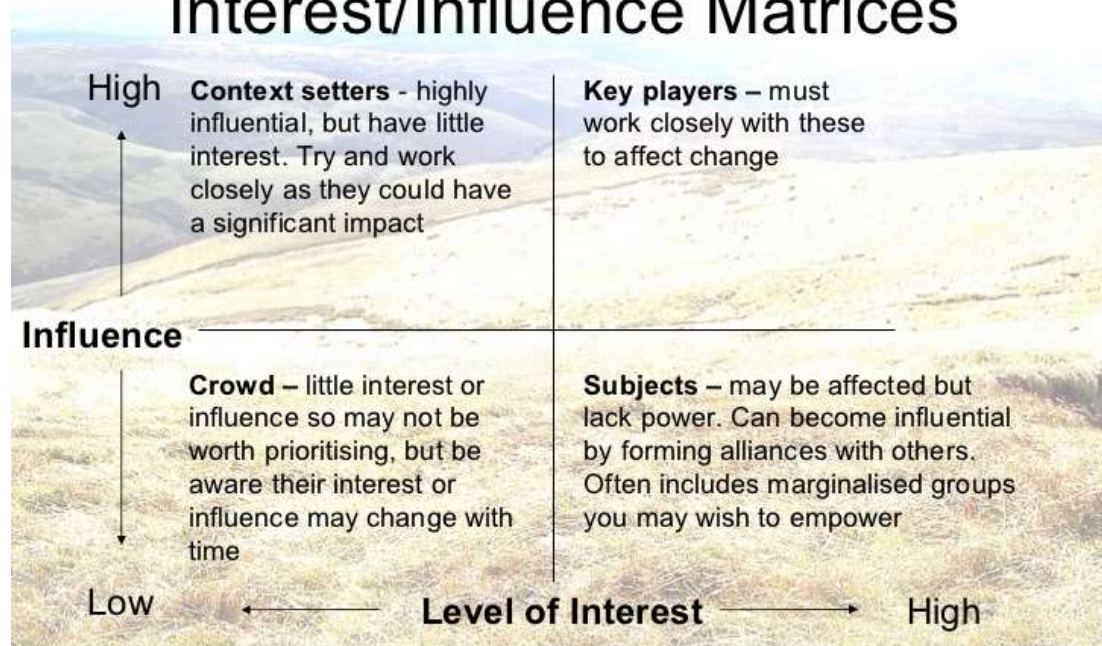


# Identify

- **Who** do we want to influence and involve, and **why**?
- General **public** and **audiences** – **one to many**
- **Specific** people and organisations – **two-way street**
- Shared or overlapping **interests**?
- Stakeholder **analysis** – **influence and interest** (see Mark Reed, 2016)

## Interest-Influence matrix

### Interest/Influence Matrices



# Involve

- How to **strategically** engage stakeholders?
- **Relationships** – initiate and maintain partnerships **over time**
- **Access** – early approach work, based on **dialogue, empathy** and **trust**
- **Gatekeepers** – *Quid pro quo*, time economies, obstructions
- **Intensity** and **frequency** of involvement – thin or thick contact?
- Scoping meetings, formal events and workshops

# Influence

- How to make a difference?
- **Relevance** - translate academic research into stakeholder language
- **Medium** of communication – face to face, social media – amplify the message
- **Type** of influence – incremental or radical?
- **Politics** and **ethics** – negotiate conflict with a sense of **propriety**

## Project Result Indicators:

- 1. SME turnover.
- 2. Effectiveness of delivery.
- 3. Efficiency of delivery.

## How we might measure

- 1. SME turnover.
- Measurement: turnover they can allocate to new service or innovation.
- How to collect the data: seek opinion, using survey after the project has worked with SME. - You invite the SME to identify an increase in turnover.

## How we might measure

- 2. Effectiveness of delivery. Measurement: User satisfaction in % . How to collect data: seek opinion, using survey after they have used new service vs previous service

## How we might measure

- 3. Efficiency of delivery. Measurement: Cost of operating service. How to collect data: seek opinion, using survey after the project has worked with them to identify cost savings associated with change in practice/innovation/collaboration.





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